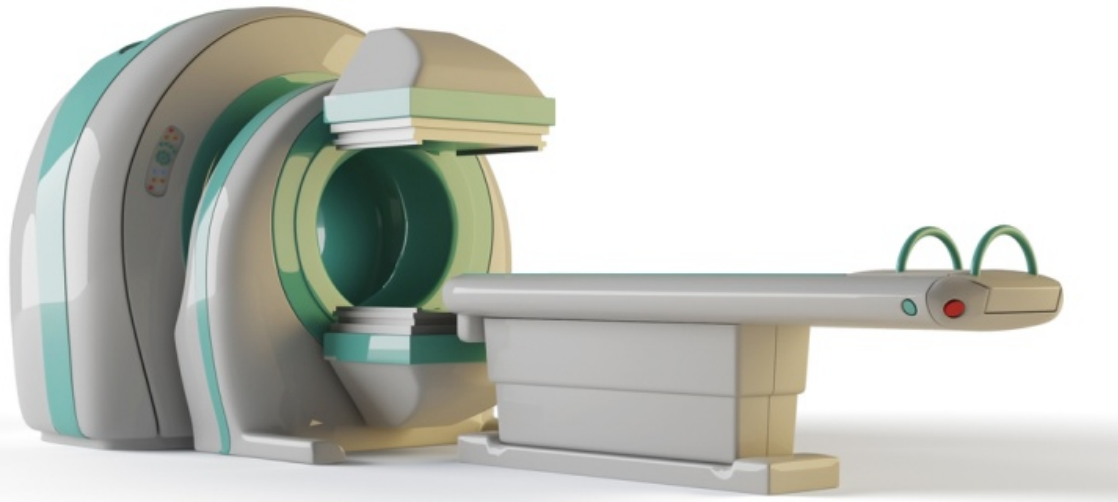


# Medical at the heart of **Lupprians**

Our business was founded on **Medical Logistics** and to this day it remains a core competency.

## Portfolio of **services**:

- Loan and demo equipment management
- Specialist air ride, lock and load vehicles
- In house technical test centre
- Full installation capabilities
- MRI, CT, X-Ray, Ultrasound, Linac....
- Data clean down and clinical clean areas
- Medical storage facilities
- Magnet cold storage area



IT equipment and the data it contains are often high value and business critical, so customers need to be entirely confident that storage, management, transportation and installation are managed securely.



## Portfolio of services:

- Pre-staging Technical Centre
- Asset Management
- Warehousing, distribution and waste management
- Configuration and hot staging
- Partner Management - rollout & refresh projects
- Break fix / maintenance
- Cabling & Connectivity
- Cabinet/rack build
- Product testing & configuration
- Data wiping/ Software loading
- Data cabinet and server installation

Lupprians is an install and delivery specialist in the growing print sector. Lupprians provide European project management, staging, placement, installation, swap-out and eventually repair and recycle.

## Printing Technical **Centre:**

- Pre delivery setup and staging
- Test print
- IP Programming
- Repairs
- Loan and demo maintenance
- Swap out

Across Europe our print engineers and installers are able to offer Lupprians customers the highest level of installation print services.



Lupprians Project Management Team operates as the nerve centre of every Lupprians project.

- Management of individual projects
- Large scale projects and roll outs
- Pan European swap-out programmes
- Product upgrade programmes
- Operation consultation & site surveys
- Turnkey solutions
- Method statements and risk assessments
- Heavy lifts, cranes, HIABS
- Local authority management and key site leadership
- Dedicated Project Manager
- Full quality checks and sign off



# Merge centres

## Lupprians facilities:

With more than 100,000 sq ft of storage space and custom-built Technical Centres, Lupprians is ready to handle your storage requirements as part of a logistics project.

- Medical refrigeration
- Power to run and test systems
- Pre staging / configuration area
- Pre delivery inspection area
- 15 ton overhead gantry
- X -ray testing room
- High level racking
- High security
- AEO-approved
- Single and phase 3 power supplies
- Internal mezzanines
- RFID and Bar-code WMS system



# Installing **innovation**

Once your equipment has arrived on-site, fully qualified, manufacturer-trained and certified Lupprians installers will be there to ensure rapid, secure and successful installation.

- Un-pack and placement
- Removals
- Full cable install
- Pre engineer configuration
- Assembly/Install accessories
- Cartridges/Pen alignment
- CSR module replacement
- Customer data configuration
- Additional software installation
- Levelling/Testing/Power-ups



With over 30 years of specialist freight handling experience whether time critical lab equipment, fragile medical units or high value cloud services:

- Air freight - from courier to charters
- Supply chain management software
- Euro control towers
- Customs brokerage services
- Warehousing
- Trans European solutions
- Cargo security level 4 trained staff
- Operate under BIFA 2008 trading terms



# Designed to **deliver**

While each single vehicle is unique they all carry the Lupprians stamp of quality and professionalism. Lupprians have state of the art fleet of air-ride, tail lift boxed vehicles. Our fleet follows ECO5 principles and will be carbon neutral by 2016.

- Satellite tracked through GPS technology
- Monitored at Lupprians central control tower
- High visibility of movements
- Product security
- Tail-lifts with capacity range from 500 – 5000kgs
- Managed courier services
- Targeted 99% damage free service
- Drivers and crew members are CRB vetted



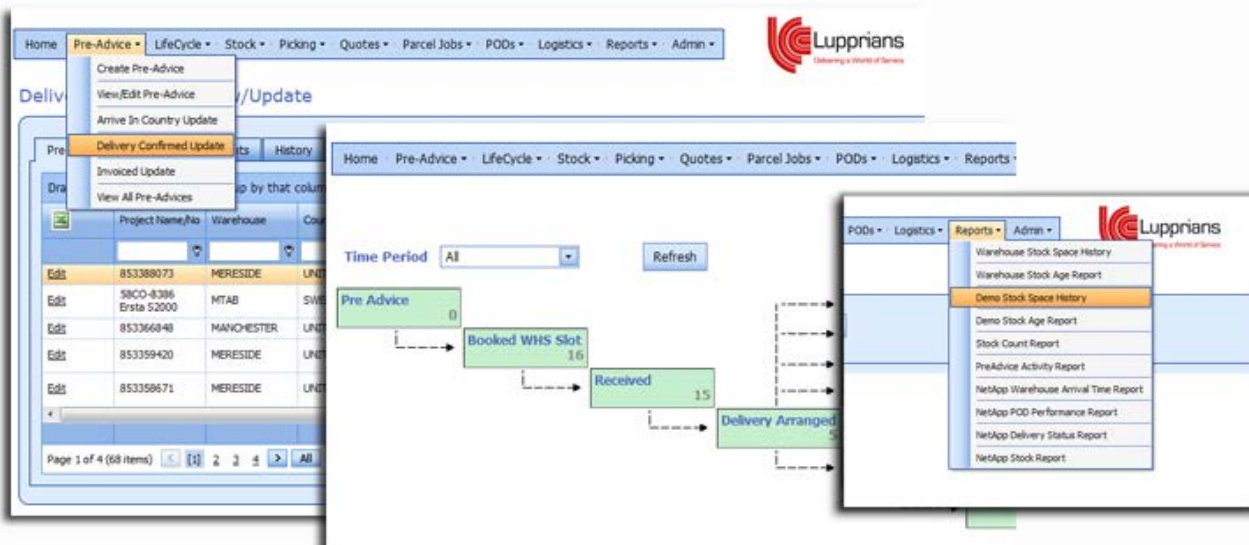
At the heart of this approach is [Lupprians Interactive](#), an online system allowing customers to see precisely what is happening at every stage of their logistics process.

Lupprians Interactive acts as platform for other information including:

- Stock per location/region
- KPI
- Performance Reporting
- Survey/Quotation Management
- POD information

Customers Can:

- Ensure continuity of information
- Have instant access to up-to-the-minute information
- Pick and place orders
- See and print live POD information
- Receive immediate notification of a delivery
- Direct EDI links to strategic partners
- Maintain ultimate control



The screenshot displays the Lupprians Interactive web application interface. It features a navigation menu at the top with options like Home, Pre-Advice, LifeCycle, Stock, Picking, Quotes, Parcel Jobs, PODs, Logistics, Reports, and Admin. A dropdown menu for 'Pre-Advice' is open, showing options such as 'Create Pre-Advice', 'View/Edit Pre-Advice', 'Arrive In Country Update', 'Delivery Confirmed Update', 'Invoiced Update', and 'View All Pre-Advices'. Below the menu is a table with columns for 'Project Name/No', 'Warehouse', and 'Country'. The table contains several rows of data, including project numbers like 853388073 and 853366848, and warehouse names like MERESIDE and MANCHESTER. A workflow diagram is overlaid on the table, showing a sequence of steps: 'Pre Advice' (0), 'Booked WHS Slot' (1.6), 'Received' (1.5), and 'Delivery Arranged'. A 'Refresh' button is also visible. On the right side, a 'Reports' dropdown menu is open, listing various reports such as 'Warehouse Stock Space History', 'Demo Stock Space History', 'PreAdvice Activity Report', and 'NetApp Stock Report'.

# Managing remotely

Lupprians partner with Solve IT Systems to provide its clients with access to DEMS (**Demonstration Equipment Management System**), an online application for the booking and management of their demonstration, loan and hire equipment.

- Interactive easy-to-view diary
- Diary by product type
- Diary by region
- Bespoke reporting tool
- Detailed info on all equipment
- Alerts and prompting tool
- Authorisation protocols controlling bookings
- Multi user levels
- Activity of individual salespeople
- Event of specific products
- The ratio of demonstrations that result in sales
- Balance of assets to cash
- The precise location of products and availability
- Cost benefit analysis



The image displays two screenshots of the DEMS software interface. The top screenshot shows a 'Booking And Information' page with a list of equipment categories and their corresponding 'Show in Diary' links. The bottom screenshot shows a 'Your Recent Bookings' table with columns for Job Ref, Job Name, and Job Date. A large black box with the text 'DEMS' is overlaid on the bottom screenshot, with 'Demonstration Equipment Management Software' written below it.

Job Ref	Job Name	Job Date
100002	19274	
100003	SOLVE IT 55	
100004		
100005	MEP	
100006	G4B 110	
100007	ROUGH COMP	
100008	HY48-02184	
100009	W9 901	
100010		
100011		
100012		



Furthering our partnership with Solve IT, we now offer clients access to CEAMS (**Capital equipment Management Software**), an online application that allows customers to get the most efficient use out of assets, rationalise resources, and significantly reduce overheads.

Features:

- Interactive diary
- Remote visibility
- Forward planning
- Calibration planning
- Asset book value
- Easy management

Standard reports include:

- Live location of assets here equipment is located
- How equipment is currently being used
- The value of specific assets
- When equipment needs to be tested, upgraded or replaced



The image displays the CEAMS software interface. The top part shows a list of assets with columns for name, location, and status. Below this, there is a large blue box with the CEAMS logo and the text "Capital Equipment Asset Management Software". To the right, there is a smaller screenshot of the software interface showing a detailed view of an asset, including its location and status.

**Within the Lupprians technical centre** there is a broad range of engineering expertise and technical equipment.

## **LTS project management:**

LTS aim to provide a single point of contact for those customers wishing to outsource projects from small one off's to major long term contracts.

## **LTS engineering installation:**

- Method statements
- Risk assessments
- Crane & heavy lift
- Equipment delivery and positioning

## **LTS turnkey construction:**

- Disposal of existing equipment
- Site inspections
- Architectural. Medical and electrical design
- Structural engineering and refurbishment



# Forward thinking

## Our Mission

To recognize, understand and fully meet the requirements of our customers, through a commitment to quality, investment in resource and a drive to exceed

## Lupprians weecalulate

Estimate your WEEE liabilities or value online  
Get accurate green disposal and recycling data  
WEEE consultation and process management

## Lupprians Carbon Offset

- UK centric carbon offset program
- Certified online carbon foot print reports
- Achieve carbon neutral status
- Possible cost neutral investment



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